



Sanjivani Rural Education Society's
SANJIVANI ARTS, COMMERCE AND SCIENCE COLLEGE

At: Sahajanandnagar, Post: Shingnapur, Tal: Kopargaon,
Dist: Ahmednagar (M.S.) Pin:423603

Recognized by Govt. of Maharashtra, Affiliated to University of Pune, ID.No.PU/AN/ACS/130/2012



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Department of Commerce

Program Outcomes (POs)	
PO-1	To get theoretical and practical exposure in the commerce sector which includes Accounts, Commerce, Marketing, Management, Economics, Environment and more.
PO-2	Develops communication skills and build confidence to face the challenges of the corporate world.
PO-3	Enhances the capability of decision making at personal and professional levels.
PO-4	Makes students industry ready and develop various managerial and accounting skills for better professional opportunities.
PO-5	Develops entrepreneurial skills amongst learners to prepare for local and global changes in the field of trade and commerce
PO-6	Upon completing the graduation, learners acquire a thorough understanding of the fundamentals in Commerce and Finance.
PO-7	Give exposure of complex commerce problems and find their solution

Program Specific Outcomes (PSOs)	
PSO-1	PSO-1. Learners will be able to apply basic skills learnt in commerce necessary for analysis of various problems in accounting, marketing, business economics, management and finance.
PSO-2	PSO-2. The learner will acquire the knowledge, skill in different areas of communication, decision making, innovations and problem solving in day to day business activities.
PSO-3	PSO-3. Learners can also get the practical skills to work as an accountant, audit assistant, tax consultant, and computer operator. As well as other financial supporting services
PSO-4	PSO-4. Learners will learn relevant Advanced accounting career skills, applying both quantitative and qualitative knowledge to their future careers in business.


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Course Outcomes F.Y.B.Com C.B.C.S	
Paper I Course Code: 112 Course Name: Financial Accounting	CO 1: To impart knowledge of basic accounting concepts
	CO 2: To create awareness about application of these concepts in business world
	CO 3: To impart skills regarding Computerized Accounting
	CO 4: To impart knowledge regarding finalization of accounts of various establishments.
Paper II Course Code: 122 Course Name: Financial Accounting	CO 1: To impart knowledge of various software used in accounting
	CO 2: To impart knowledge about final accounts of charitable trusts
	CO 3: To impart knowledge about valuation of intangible assets
	CO 4: To impart knowledge about accounting for leases
Course-I Course Code: 114(B) Course Name: Computer Concepts and Application	CO 1: Familiar with E-commerce Tools
	CO 2: Familiar with E-Marketing
	CO 3: Familiar with Electronic Payment System
	CO 4: Familiar with E Commerce
Paper I Course Code: 124 (B) Course Name: Computer Concepts and Application	CO 1: . To make the students familiar with Computer environment.
	CO 2: To make the students familiar with the basics of Operating System and business
	CO 3: To make the students familiar with basics of Network, Internet and related concepts.
	CO 4: To make awareness among students about applications of Internet in Commerce


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Course- I Course Code: 114 (A) Course Name: Bus. Math and Stat I	CO 1: To introduce the basic concepts in Finance and Business Mathematics and Statistics
	CO 2: To familiar the students with applications of Statistics and Mathematics in Business
	CO 3: To acquaint students with some basic concepts in Statistics.
	CO 4: To learn some elementary statistical methods for analysis of data.
Paper II Course Code: 124 (A) Course Name: Bus. Math and Stat II	CO 1: To introduce the basic concepts in Finance and Business Mathematics and Statistic
	CO 2: To familiar the students with applications of Statistics and Mathematics in Business
	CO 3: To acquaint students with some basic concepts in Statistics.
	CO 4: To learn some elementary statistical methods for analysis of data.
Course- I Course Code: 115 - B Course Name: Banking and Finance	CO 1: To provide knowledge of fundamentals of Banking
	CO 2: To create awareness about various banking concepts
	CO 3: To conceptualize banking operations.
	CO 4: Structure of Indian Banking System
Paper II Course Code: 125 - B Course Name: Banking and Finance	CO 1: To develop the working capability of students in banking sector
	CO 2: To Make the Students aware of Banking Business and practices.
	CO 3: To enlighten the students regarding the new concepts introduced in the banking system
	CO 4: Customer assessment through CIBIL and other similar agencies
Course- I Course Code: 116 -C Course Name: Marketing and Salesmanship	CO 1: To introduce the basic concepts in Marketing.
	CO 2: To give the insight of the basic knowledge of Market Segmentation and Marketing Mix
	CO 3: To impart knowledge on Product and Price Mix.


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	CO 4: To establish link between commerce, business and marketing
Paper II Course Code: 126 -C Course Name: Marketing and Salesmanship	CO 1: To introduce the concept of Salesmanship.
	CO 2: To give insight about various techniques required for the salesman
	CO 3: To inculcate the importance of Rural Marketing
	CO 4: To acquaint the students with recent trends in marketing and social mediamarketing
Course- I Course Code: 115 - A Course Name: Organization and Skill Development	CO 1: To introduce the students to the emerging changes in the modern officeenvironment
	CO 2: To develop the conceptual , analytical , technical and managerial skills ofstudents efficient office organization and records management
	CO 3: To develop the organizational skills of students
	CO 4: To develop Technical skills among the students for designing and developingeffective means to manage records , consistency and efficiency of work flow in the administrative section of an origination
Paper II Course Code: 125 (A) Course Name: Organization and Skill Development	CO 1: To imbibe among the students the qualities of a good manager and developthe necessary skill sets
	CO 2: To develop the technical skills of the students to keep up with thetechnological advancements and digitalization
	CO 3: To develop the communication skills of students and introducing them to thelatest tools in communication
	CO 4: To develop writing, presentation, interpersonal skills of the students foreffective formal corporate reporting


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Course Outcomes S.Y.B.Com. (CBCS- 2019)	
Paper I Course Code: 232 Course Name: Corporate Accounting	CO 1: To acquaint the student with knowledge about various Concepts, Objectives and applicability of some important accounting standards associated with to corporate accounting.
	CO 2: To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013
	CO 3: To empower to students with skills to interpret the financial statements in simple and summarized manner for effective decision making process.
	CO 4: To update the students with knowledge for preparation of final accounts of a company as per Schedule III of the Companies Act 2013
Paper II Course Code: 242 Course Name: Corporate Accounting	CO 1: To develop the knowledge among the student about consolidation of financial statement with the process of holding.
	CO 2: To update the students with knowledge of the process of liquidation of a company
	CO 3: To introduce the students with the recent trends in the field of accountancy
	CO 4: Conceptual understanding on the concept of Absorption of companies
Paper I Course Code: 231 Course Name: Business Communication	CO 1: To understand the concept, process and importance of communication.
	CO 2: . To acquire and develop good communication skills requisite for business correspondence.


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	CO 3: To develop awareness regarding new trends in business communication.
	CO 4: To provide knowledge of various media of communication.
Paper – II Course Code: 241 Course Name: Business Communication	CO 1: To understand the concept, process and importance of communication.
	CO 2: To acquire and develop good communication skills requisite for business correspondence.
	CO 3: To develop awareness regarding new trends in business communication
	CO 4: To provide knowledge of various media of communication
Paper I Course Code: 234 Course Name: Business Management	CO 1: To provide basic knowledge and understanding about various concepts of Business Management.
	CO 2: To help the students to develop cognizance of the importance of management principles.
	CO 3: To provide an understanding about various functions of management.
	CO 4: To provide them tools and techniques to be used in the performance of the managerial job.
Paper II Course Code: 244 Course Name: Business Management	CO 1: Skills regarding how to motivate staff and other members of the team.
	CO 2: Skills regarding retaining motivational level
	CO 3: Understanding needs and expectations of group members and meeting them effectively.
	CO 4: Understanding followers and their views on various organizational matters.


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Paper I Course Code: 235 Course Name: Elements of Company Law	CO 1: To develop general awareness of Elements of Company Law among the students.
	CO 2: To understand the Companies Act 2013 and its provisions.
	CO 3: To have a comprehensive understanding about the existing law on formation of new company in India
	CO 4: To create awareness among the students about legal environment relating to the company law.
Paper II Course Code: 245 Course Name: Elements of Company Law	CO 1: To develop general awareness among the students about management of company
	CO 2: To have a comprehensive understanding about Key managerial Personnel of company and their role in Company administration.
	CO 3: To acquaint the students about E Governance and E Filing under the Companies Act, 2013.
	CO 4: To make students capable of becoming good human resource of the corporate sector.

Paper I Course Code: 236(E) Course Name: Cost and Works Accounting	CO 1: To prepare learners to know and understand the basic concepts of cost
	CO 2: To understand the elements of cost.
	CO 3: . To enable students to prepare a cost sheet.
	CO 4: To facilitate the learners to understand, develop and apply the techniques of inventory control.


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Paper II Course Code: 246(E) Course Name: Cost and Works Accounting	CO 1: To know the documents that are used in stores and how to calculate the issuing price of material.
	CO 2: To provide knowledge to students on classification and codification.
	CO 3: To equip students with knowledge regarding the ascertainment of labor cost.
	CO 4: To understand the concept of payroll.


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T.Y.B.Com. (CBCS- 2019)	
Paper I Course Code: 352 Course Name: Advanced Accounting	CO 1: To acquaint the student with knowledge about various concepts, objectives, and applicability of some important accounting standards.
	CO 2: To develop the knowledge among the students about reorganization of business regarding restructuring the capital.
	CO 3: To update the students with knowledge for preparation of final accounts of a Banking Companies with the provisions of Banking Regulation Act 194
	CO 4: To empower to students with skills to prepare the investment account in simple and summarized manner.
Paper II Course Code: 362 Course Name: Advanced Accounting	CO 1: To acquaint the student with knowledge about the legal provisions regarding preparation and presentation of final accounts of Co-operative Societies
	CO 2: To empower to students about the branch accounting in simple.
	CO 3: To make aware the students about the conceptual aspects of various recent trends in the field of accounting especially forensic accounting, accounting of CSR activities, accounting of derivative contracts and Artificial Intelligence in Accounting.
	CO 4: To understand the procedure and methods of analysis of financial statement
Paper I Course Code: - 351 Course Name: Business Regulatory Framework	CO 1: To provide conceptual knowledge about the framework of business Law in India.
	CO 2: To orient the students about the legal aspect of business.
	CO 3: To create awareness among the students about legal environment relating to the Contract Law, Partnership Act, Sale of Goods Act in India.


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	CO 4: To understand the emerging issues relating to e-commerce, e-transaction issues and E Contracts
Paper II Course Code: 361 Course Name: Business Regulatory Framework	CO 1: To develop general awareness of Business Law among the students.
	CO 2: To have a understanding about the landmark cases/decisions having impact on business laws
	CO 3: To acquaint the students on relevant developments in business laws to keep them updated.
	CO 4: To enhance capacity of learners to seek the career opportunity in corporate sector and as a business person.
Paper I Course Code: : 353 Course Name: Indian and Global Economics Development	CO 1: .To develop ability to analyze economic development process of India.
	CO 2: To impart knowledge about the relevance of economic practices in modern competitive world.
	CO 3: To help the students develop a sound theoretical foundation for their future academic ventures.
	CO 4: To make the students aware of concept of Development
Paper II Course Code: 363 Course Name: Indian and Global Economics Developments	CO 1: .To develop ability of students to analyze economic development process of India.
	CO 2: To acquaint the students with the knowledge of recent trends in Human Development Index.
	CO 3: To acquaint students with the emerging issues in policies of India's foreign trade.
	CO 4: To update the students about International institutions and organizations


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Paper I Course Code: 354 Course Name: Auditing and Taxation	CO 1: To acquaint themselves about the Definition, Nature, Objectives and Advantages of Auditing, Types of Audit, Errors and Fraud, Audit Program, Notebook, Working Paper, Internal Control, Check
	CO 2: To get knowledge about concept of Checking, Vouching, Verification and Valuation, Types of Audit Report and Auditing Assurance Standard.
	CO 3: To know the various new concepts in computerized system and Forensic Audit.
	CO 4: Understanding the concept of Auditing, Various type of Audit
Paper II Course Code: 364 Course Name: Auditing and Taxation	CO 1: To understand the basic concepts of Income Tax Act, 1961 and create awareness of direct taxation among the students.
	CO 2: To understand the income tax rules and regulations and its provisions.
	CO 3: . To have a comprehensive knowledge of calculation various types of income.
	CO 4: To acquaint the students on Income tax department portal (ITD), e-filing and e-services mechanism relating to Assesse.
Course Code: : 355 – e Course Name: Cost and Works Accounting	CO 1: To Introduce the cost accounting standards and the cost accounting standard board.
	CO 2: To understand the stages involved in the accounting of overheads.
	CO 3: To build an ability towards strategic overhead accounting under Activity Based Costing
Paper III Course Code: : 356 –E Course Name: Cost and Works Accounting	CO 1: To prepare learners to understand the basic techniques in Cost Accounting
	CO 2: . To understand the learner, application of Cost Accounting techniques in cost control and decision making
	CO 3: To enable the learners to prepare various types of Budgets.
	CO 4: To learn the basic concept of Uniform Costing and Inter-firm comparison


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